



Trading Management Solution

This Global Trade Solution for S/4HANA Public Cloud enables global trading operations through an integrated platform that streamlines contract management, risk monitoring, supply-demand alignment, compliance, logistics, and commercial execution.



Business Value

- Improved margin control through enhanced trading visibility
- Reduced supply chain and operational risk
- Stronger regulatory and compliance management
- Increased operational efficiency through workflow automation
- Better scalability for global trading operations
- Faster and more informed commercial decision-making

Industry Relevance

- Chemicals
- Polymers & Plastics
- Fabrics
- Pulp & Paper
- Agricultural & Food (Non-standardized)
- High-Tech
- Other Industrial Inputs
- Plants
- Consumer Products

Business Challenges Addressed

- Inconsistent execution of procurement, payroll, pricing, and compliance policies
- Business rules distributed across multiple systems and undocumented processes
- Frequent rule changes creating operational delays and audit risks
- Dependency on manual validations and tribal knowledge
- Limited visibility into rule conflicts, duplicates, and exceptions

Key Capabilities

End-to-End Trade Lifecycle Management

- Capture and manage buy/sell contracts across products and regions
- Real-time position reconciliation and trade visibility
- Centralized contract execution and settlement management

Risk and Pricing Intelligence

- Monitor market exposure, inventory, and counterparty risks
- Integrated pricing and scenario modeling capabilities
- Automated alerts and actionable insights for proactive decision-making

Logistics and Fulfillment Management

- Coordinate shipment planning and movement of physical goods
- Manage trade-linked documentation and compliance workflows
- Enable accurate settlement aligned to trade execution activities

Integrated Operational Visibility

- Harmonize trading, logistics, and financial data
- Improve collaboration across trading and operational teams
- Deliver real-time insights to support faster business decisions

Why Partner With Us

- Deep understanding of physical trading operations and workflows
- Experience delivering scalable enterprise applications on SAP architecture
- Strong focus on operational reliability, extensibility, and integration
- Collaborative engagement model aligned to customer priorities and evolving business needs