

Reimagine the world,
with **Digital** and **AI**



Outline

- About Incture
- Our Digital Portfolio
- Engagement Approach
- Customer Success Stories



Incture

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Incture is a leading provider of **digital** and **AI solutions** and **products** to SAP customers

18+

years of delivering digital solutions

25+

digital applications & products

900+

passionate employees



Focus Industries



CPGR



ENERGY



MANUFACTURING



LIFE SCIENCES

Our Customers



Over 100 customers worldwide, including many from the Fortune 500, trust us.

[Link](#)

Our Partners



UiPath® **ABBYY**

TRICENTIS

Google Cloud

[Link](#)

Our Awards



SAP Innovation Award Finalists 2021



SAP Innovation Awards 2020



SAP Innovation Awards 2019

50

Technology Fast 50 2020 INDIA WINNER
Deloitte.



Digital Portfolio

Digital and AI Portfolio

Digital Solutions

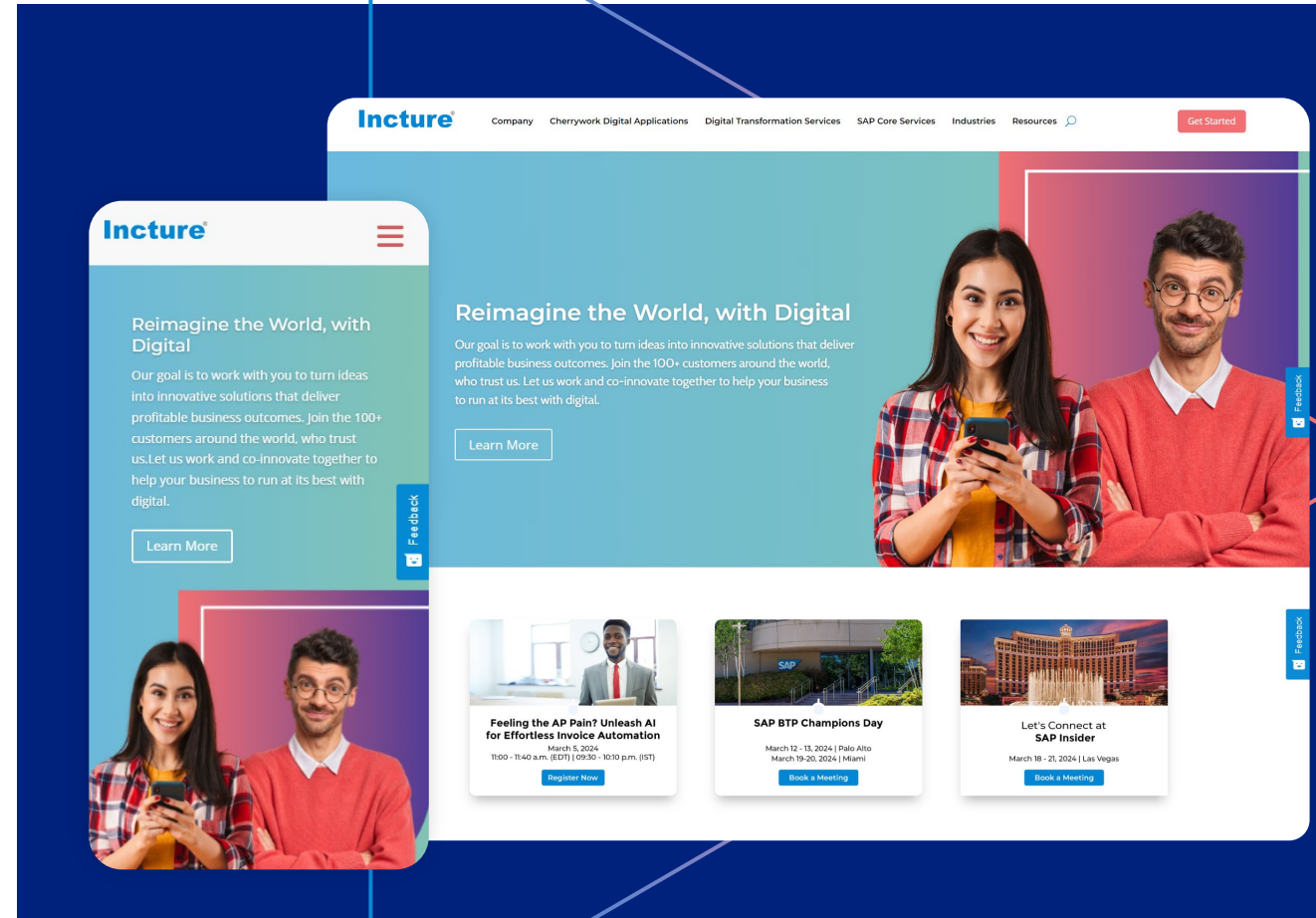
#BusinessGetsDigital

Our digital solutions can extend and personalize your applications, integrate and connect landscapes, and enable your business users to connect processes and experiences, and drive business innovation.



#WorkGetsDone

Developed jointly with end users, Cherrywork[®] is an extensive suite of packaged applications and products powered by AI and Digital, delivering hyper-automation for future ready enterprises.



Cherrywork Digital Applications Portfolio

Powered by AI and Built for your industry.



#WorkGetsDone

Portfolio

Applications & Products



Industry Cloud

Digital Apps. for Life Sciences | Digital Oil Field | Digital Apps. for Manufacturing |
Digital Apps. for Consumer Industries



Industry 4.0

Intelligent Maintenance & Operations | Smart Warehouse | Intelligent Manufacturing | Logistics Collaboration Hub
| Industrial Workforce Management | Resilient & Sustainable Supply Chain



Intelligent Procurement & Finance

Accounts Payable Automation | Supplier Onboarding & Risk Management | Supplier Collaboration Portal |
Spend Analytics | Savings Program Management | Financial Close Management | Receivables Management |
Master Data Governance



Human Experience Management

Compensation Advisor & Offer Management | Onboarding & Offboarding | HR Service Management |
Workforce Planning | Time & Resource Management | HR Document Management

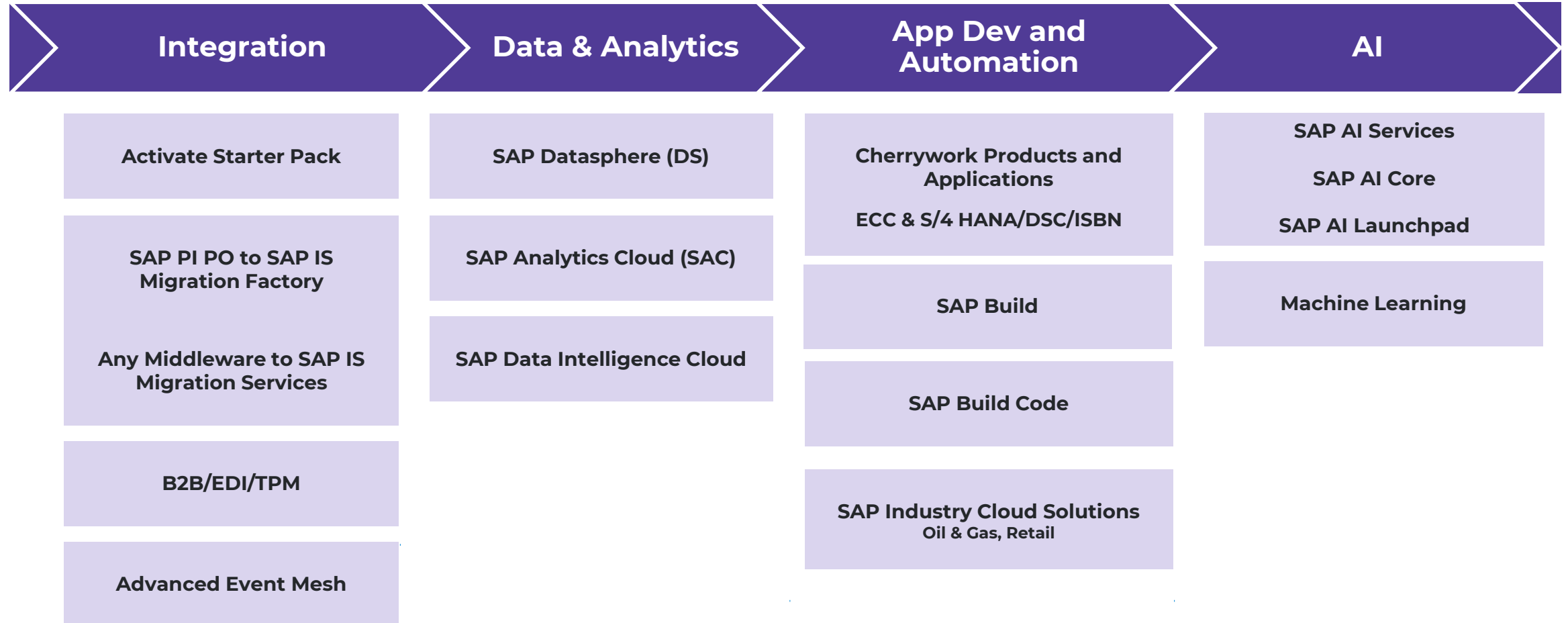


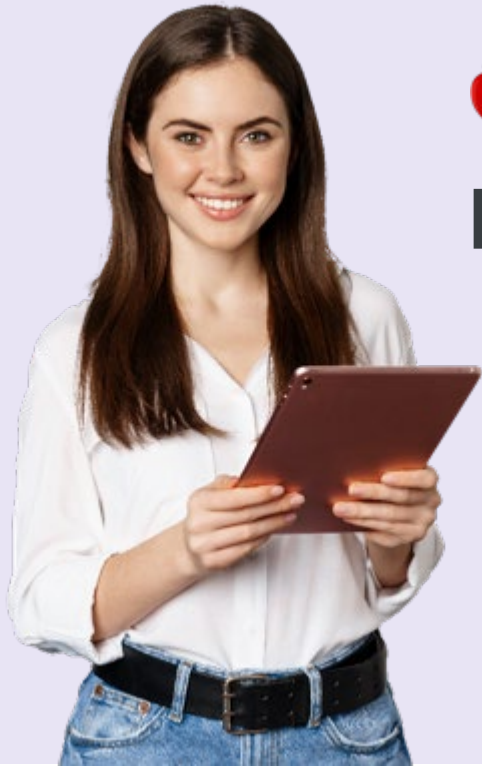
Customer Experience

Price & Promotions Management | Customer Onboarding | Smart Order | Allocation & Fulfillment |
New Product Introduction | Claims & Returns Management

Incture Digital Solutions

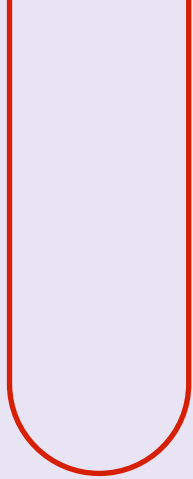
Incture Digital solutions bring together data and analytics, artificial intelligence, application development, automation, and integration in one, unified environment.





cherrywork.

Digital Products



#WorkGetsDone

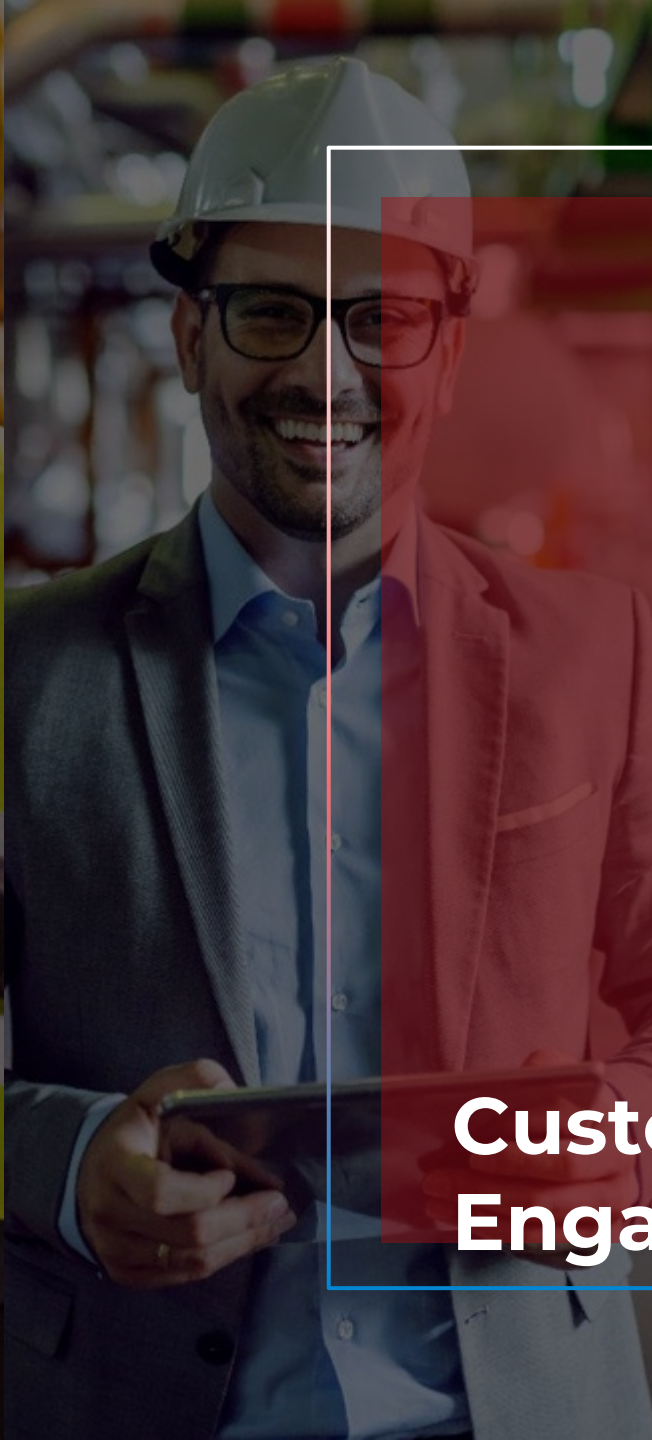
**Accounts Payable
Automation**

**Price & Promotions
Management**

**Compensation Advisor
& Offer Management**

**Intelligent Maintenance &
Operations**

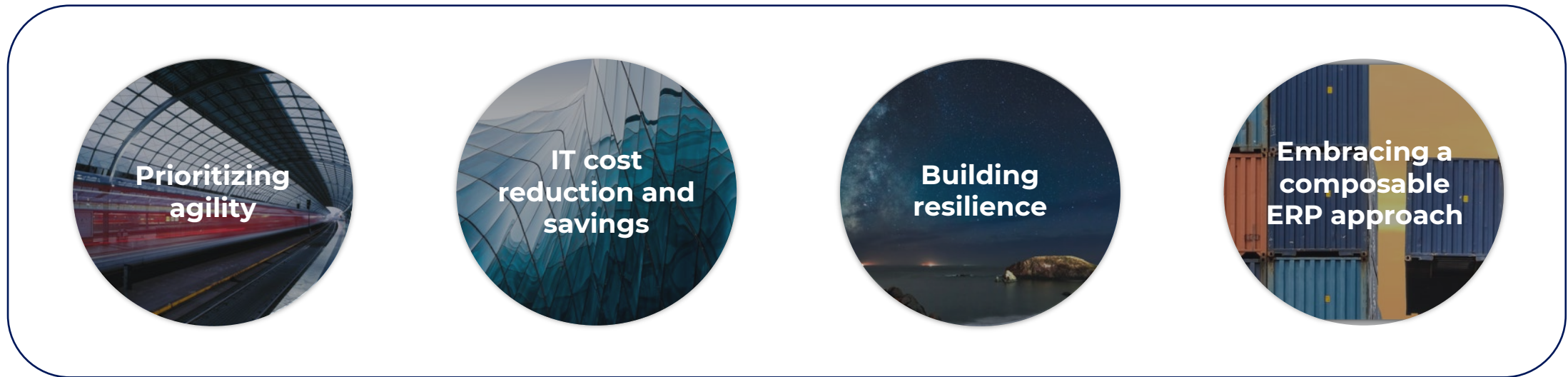
Smart Warehouse



**Customer
Engagement**

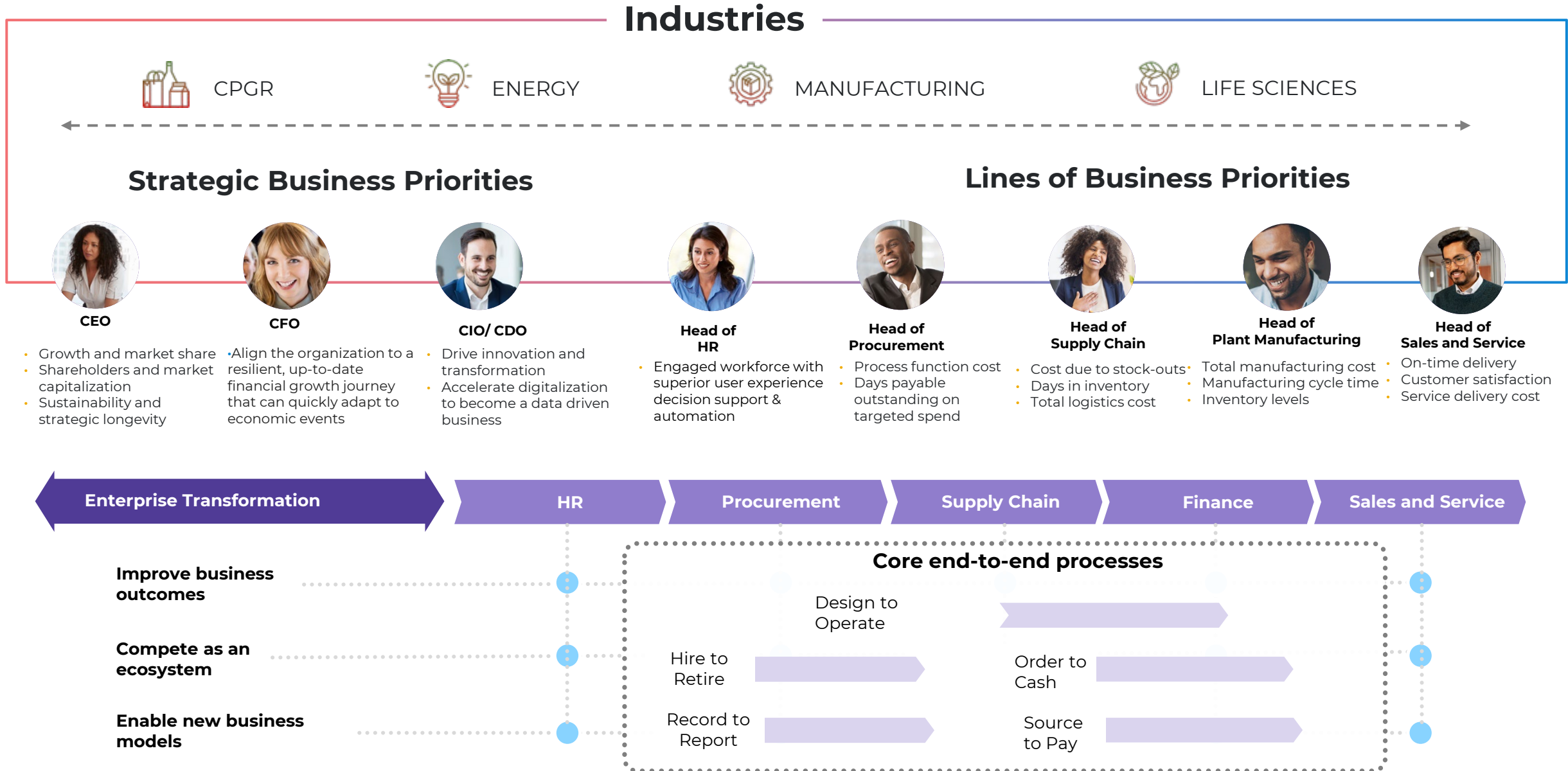
Our customers' key business challenge is staying competitive and relevant

Many factors need to be considered by customers during their digital transformation.

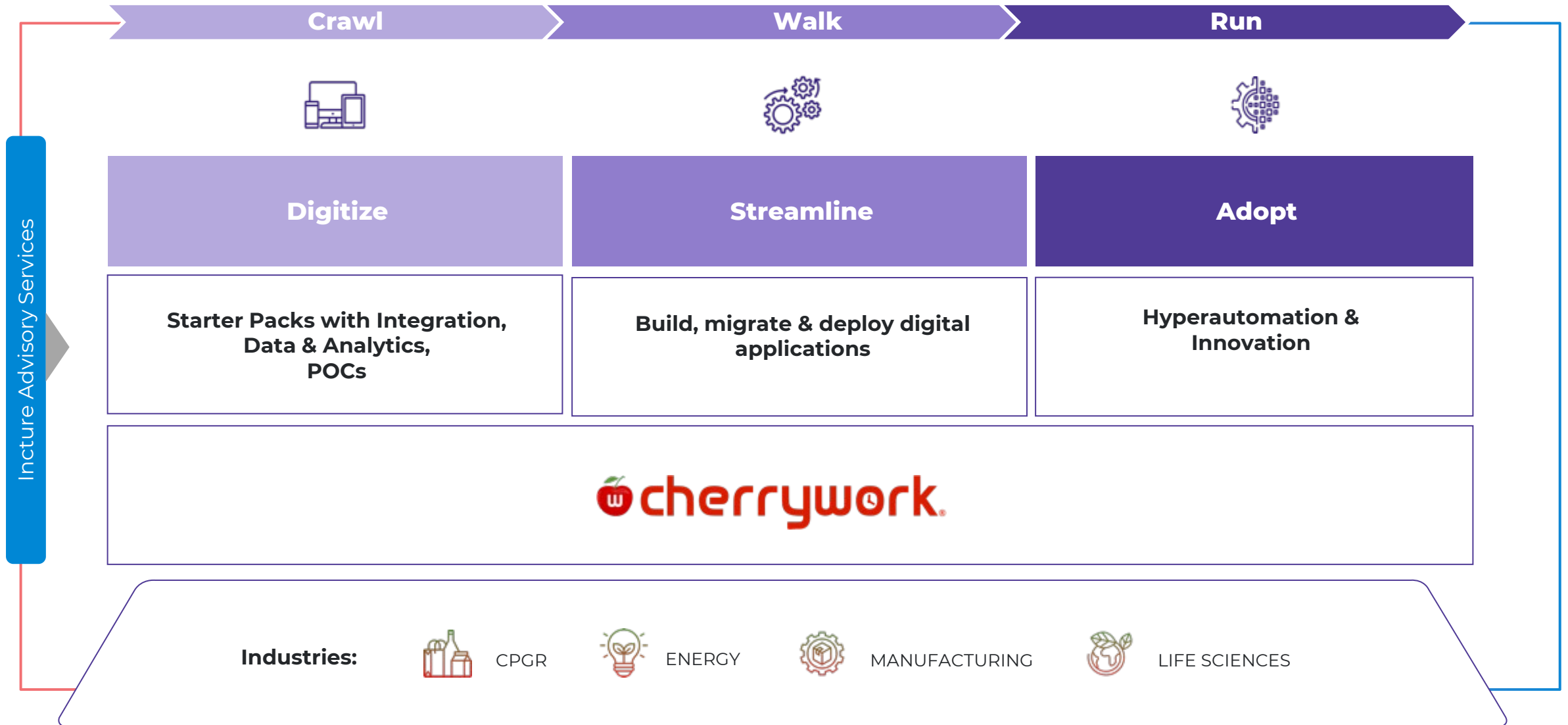


“Clean core” principles help customers deliver both IT and business benefits that can be adopted and realized today.

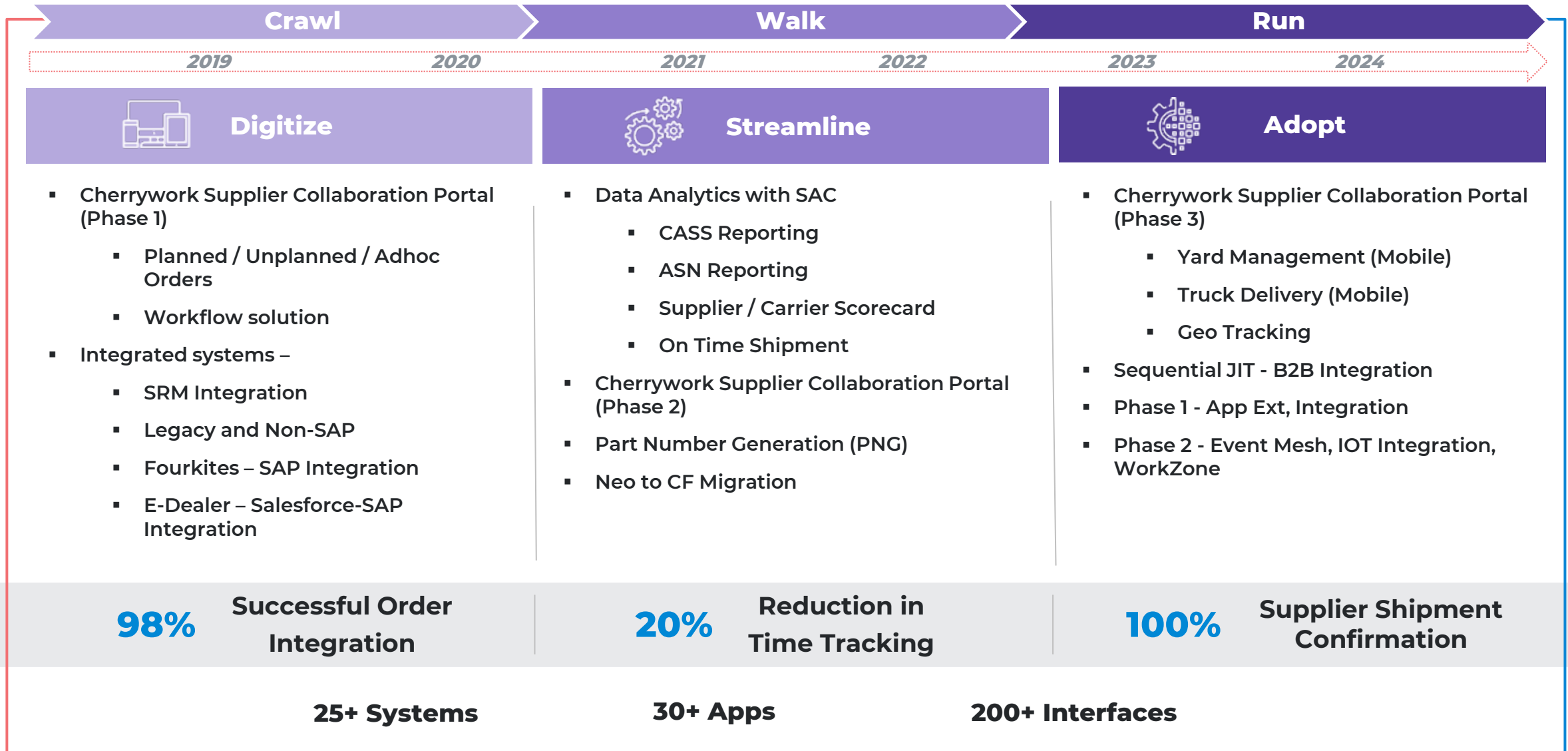
Incture Offerings are aligned to Customer Business Priorities



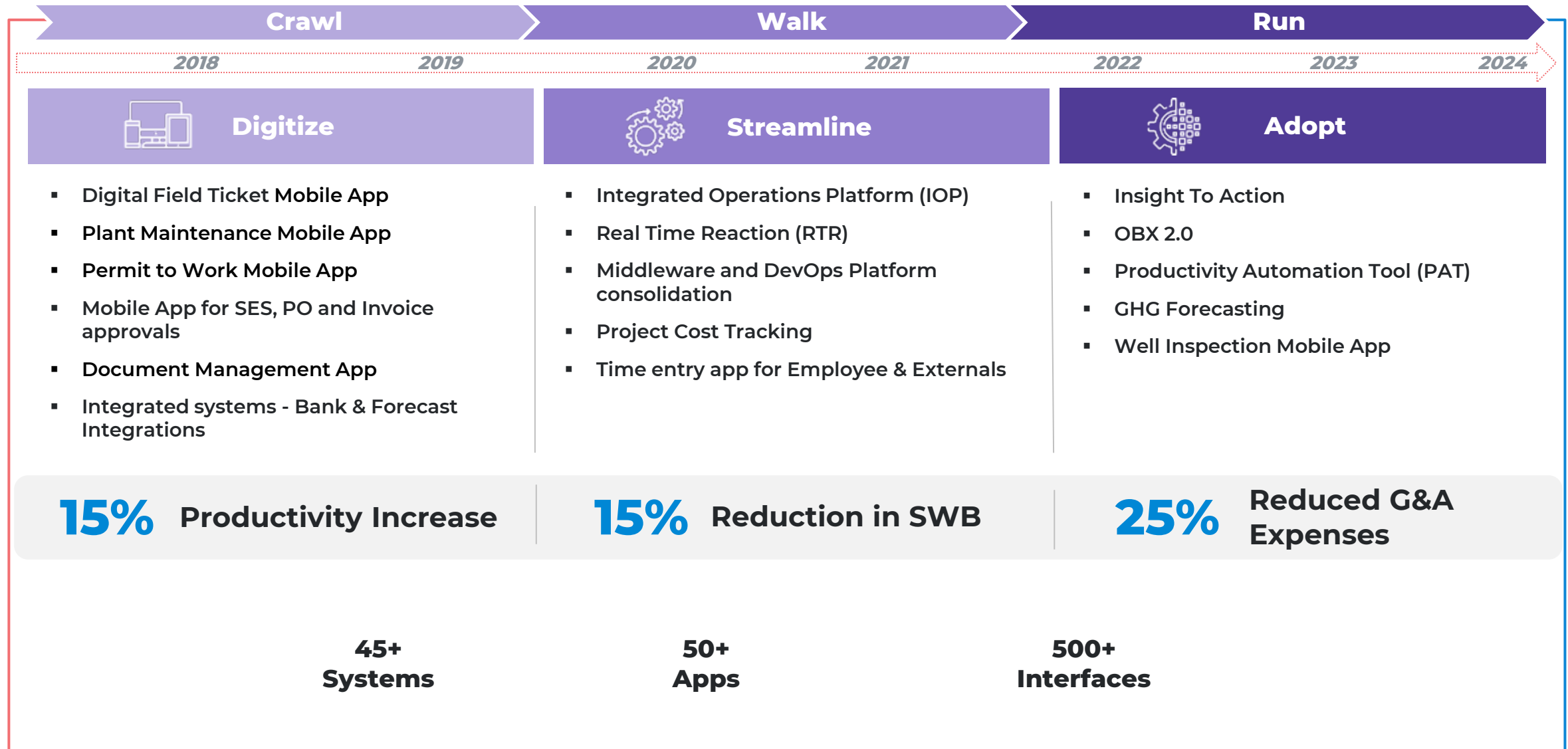
Our Customer Digital Transformation Journey



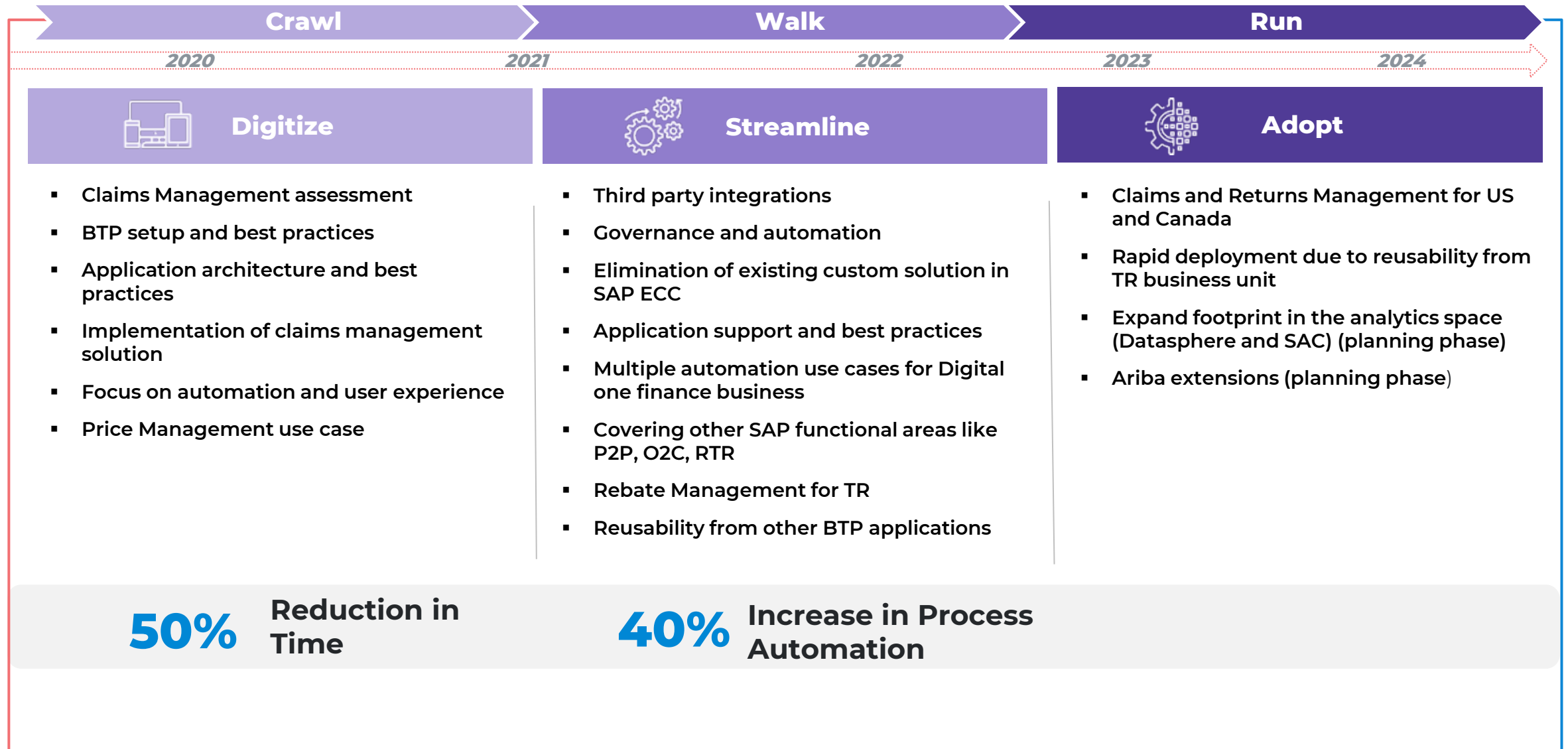
Case Study: Digital Transformation Journey for a Leading Truck Manufacturer in US



Case Study: Digital Transformation Journey for an Oil and Gas Company in US



Case Study: Digital Transformation Journey for a Leading Luxury Brand in US





Customer Success Stories

Driving Results for Our Customers

60%

decrease in time
to go-to-market

<1

year ROI
realization

~3x

improvement in
staff productivity

50%

increase in workflow
efficiency

360°

task & process
visibility

100+

pre-built
scenarios

Customer Success Stories – Cherrywork Products



Accounts Payable Automation

Cherrywork AP Automation for a Global Media Company

- 360°** Visibility and auto-posting of completely matched invoices
- 70%** Reduction in process cycle time
- 3X** Invoices processed per day

Cherrywork AP Automation for a Global IT Company

- 100%** streamlining of supplier communication, process tracking & audit
- 3X** more invoices processed per day
- 65%** Reduction in process cycle time



Intelligent Price Management

Cherrywork Intelligent Price Management for an American multinational consumer products company

- 100%** Manual processes eliminated
- 3x** Productivity improvement

Intelligent Price Management for a Large Equipment Manufacturer in the US

- 100%** Manual processes eliminated
- 3x** Productivity Improvement
- 100%** Improved price insights



Intelligent Work Management

Cherrywork Intelligent Work Management for a leading oil and gas company

- 60%** Reduction in process cycle time
- 15%** Increase in operational efficiency
- 40%** Quicker TAT on tasks

Cherrywork Intelligent Work Management for a Multinational group in UAE

- 20%+** Increase in productivity
- 40%** Quicker TAT on tasks
- 50%** Less time to build applications



Smart Warehouse

Smart Warehouse Management Application for a Chemical Company in the US

- 20% R**educed TAT
- 360°** visibility of Inventory
- 100%** paperless
- 70%** reduction in time for physical Inventory

Smart Warehouse for a Canadian Integrated Energy Company

- 100%** transparency in real-time visibility of stock
- Near ZERO error** in warehouse operation
- 40%+** improvement in utilization of warehouse space

Customer Success Stories – SAP BTP Services

Integration of **SAP Commerce Cloud with systems via SAP CPI and API-M**, for a **Toyota distributor in the Middle East**.

- 2.6 M** Increase in annual revenue
- 3k** Increase in service bookings per day
- 2.3 M** B2C customers

Migration of interfaces from BizTalk to SAP Integration Suite for a **Global Seafood Industry Leader in Thailand**

- 60%-70%** improved time to onboard new trading partner
- Accelerated revenue opportunities by **15%**
- Reduced operation cost by **~25%**

Intelligent Completions and Smart Well Technology Platform for an **Oil and Gas Company in the US**

- 25%** Reduced G&A expenses
- 15%** Reduction in SWB
- 50M** Data points analysis
- 350+** Interfaces consolidation & migration

Legacy PO & NEO migrated to SAP Integration Suite for a **top private university in Saudi Arabia**.

- 20** New third-party integrations including SuccessFactors and S/4

Migrating **SAP PI to the SAP Integration Suite** for **British broadcaster and telecom company**

- 38** Integration interfaces and new third-party integrations including SuccessFactors and S/4

Migration of Advantco to ROJO for an **Indian agrochemicals manufacturer**

- 156** Interfaces migration
- 2x** Flexibility for integration needs

[Click here to view the case studies](#)

Customer Success Stories – Cherrywork Applications

Integrated Global Procurement Application for a Leading Agribusiness Company in the US

500+ Global users across procurement finance and engineering

4:1 Global procurement center consolidation

100% Elimination of manual purchasing process

Government Affairs Service Request Application for an agency in the Middle East

80% Engagement with relevant parties

Zero Dependency on paper documentation

Resource Management for Facilities Management and Maintenance in the Middle East

100% Automated and streamlined rule-based workflows

360° Resource and project metrics visibility

3x Operational efficiency and staff productivity

Sales Order Management for an Indian oil refining and storage company

100% Dependence on paperwork eliminated

360° Visibility of sales cycle, stock and collections

Insurance Enrollment Portal with SAP BTP for a large consumer care and lighting company

100% of employee data from the HR system completely automated using SAP BTP

3X Faster in accessing policy data & enrollment time

23K Records processes

Merchandising Units Builder Application a Large Chocolate Manufacturer in the US

>50% Reduction in time to market

100% Visibility of planograms to customers

Zero Delay in merchandizing units reaching the stores

Pharma Distribution Management Application in SEA

90% Reduction in approval process for goods returns

360° View of end-to-end returns and collection process

65% Reduction in manual processes

Human Experience Management Indian multinational public sector banking and financial services company

22% Increase in User adoption

<2 secs. processing time for transactions

[Click here to view the case studies](#)

Customer Success Stories – Cherrywork Applications

Work Order Management for a construction company in the UAE

100% Dependence on paperwork eliminated

360 ° Visibility of sales cycle, stock and collections

Proof of Delivery App. for a Leading Grocery Chain in the US

100% Paperless process

360 ° Visibility of delivery cycle, stock and collections

Cloud-based Insurance Management & Gateway Portal Application in Thailand

65% Reduction in recovery costs

<50% Increase in efficiency of workflow

Supplier Onboarding Application for an Agribusiness Conglomerate

3X Improvement in velocity of onboarding new vendors

40 New suppliers onboarded per month

40% Savings due to digitalization

Sales Order Management for a Large Chocolate Confectionery Company in Indonesia

100% Dependence on paperwork eliminated

360 ° Visibility of sales cycle, stock and collections

EDI Modernization for one of the Largest Confectionery Manufacturers in the US

35% Rationalization of the overall EDI maps

2X Faster onboarding on trading partner management solution

Customer Success Stories – Cherrywork Applications

Product Returns Application for a Leading Luxury Cosmetics Company in the US

100% Paperless process for handling and real-time tracking of product returns claims

50% Reduction in overall execution lead time

40% Increase in productivity with automation

UI Modernization Project for a Multinational public sector bank in India

22% Increase in user adoption

20% Increase in employee productivity

Unified Supplier Portal for a Large Truck Manufacturer in the US

100% Dependence on paperwork eliminated

360 ° Visibility of delivery, stock and collections

Integrated Operations Platform for an Upstream Oil and Gas Company in the US

12% Cycle Time Reduction

24M Events processed from 800 wells to provide comprehensive view

10% Improved health and safety

Plant Maintenance Application for a Global Pharmaceutical Company headquartered in the US

25% Reduction in time for safety critical inspections

20% Increase in employee engagement

New Product Introduction for a Large multinational Consumer Goods Company

3000+ Key users

~60% Reduction in time to market

160+ Countries rollout

Predictive Asset Analytics for a Leading Utility Company in the US

<3% Reduction in overall pole failures

60% Reduction in manual inspection

90% Accuracy in prediction of pole failures

Data Lake & Integration Platform for one of the Largest Toyota Distributors in the Middle East

2.6 M Increase in annual revenue

3k Increase in service bookings per day

2.3 M B2C customers

[Click here to view the case studies](#)

Learn More about Incture

www.incture.com



Request for Cherrywork application demo!

www.cherrywork.com

