

JABIL

The customer is an American worldwide manufacturing services company.

Cherrywork® Intelligent Price Management

Challenge

- JABIL had a highly complex price management process for the core components across various divisions. Due to complexities of the manual processes, there was limited view on the price trends and market outlook. The prices are managed in Microsoft Excel leading to issues related to data integrity, visibility and longer cycles

Solution

- An integrated price management application on SAP Cloud Platform designed to manage the company's global and divisional commodity prices with detailed price trend and analytics and provide end-to-end visibility of the pricing process

Outcome

- Large number of commodity and customer managers working around the globe now rely on the integrated global solution to manage commodity prices. Personnel gained E2E visibility into price management operations through a single portal to manage commodity prices effectively with best-of-breed user interface

Business Impact

100% Expected manual processes eliminated

100% Price trend visibility

3X Potential Productivity Improvement

Cherrywork® Intelligent Price Management

PRICE SETTING
HOME / PRICE SETTING

Tile View

3COM TELECOM

Customer Manager: Pol Raddy
Quote Cycle: Annually
Last Updated On: [Date]

3M_MEDICAL DEVICE

Customer Manager: Shruhi Srinivas
Quote Cycle: Quarterly
Last Updated On: [Date]

3M_PHARMACEUTICAL

Customer Manager: Arta Zmoczynski
Quote Cycle: Quarterly
Last Updated On: [Date]

A TLC

In Progress

Customer Manager: Arta Zmoczynski
Quote Cycle: Quarterly
Last Updated On: 03/02/20

AAVA

ASDFGHJKL

Customer Manager: Pol Raddy
Quote Cycle: Quarterly
Last Updated On: [Date]

ABAXIS

Customer Manager: Pol Raddy
Quote Cycle: Quarterly
Last Updated On: [Date]

ABC B2H In Progress

ABC B2M

PRICE SETTING ACK 6024

Summary: [Details]

Tab: SPN	Product Name: SPN	Est/Quote Magn: SPN	Product Name: B	Quote SPN	Old Selected SPN	SPN Process Status	Real SPN	Customer SPN
1234	C	5	2024/12/31	5.4	213	553	559	554
456	123	17	2024/1/5	2.8	318	311	319	314

SPN to Quote Process Overview

SPN to Quote Curve Overview

Top 10 Items by Current System SPN vs Previous System SPN